

Message Text

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PAGE 01 SAPPOR 00071 270243Z

61/51

ACTION COME-00

INFO OCT-01 EA-10 ISO-00 EB-06 RSC-01 /018 W

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R 250520Z OCT 74

FM AMCONSUL SAPPORO

TO SECSTATE WASHDC 255

INFO AMEMBASSY TOKYO

UNCLAS SAPPORO 00071

C O R R E C T E D C O P Y - MRN: 00071 VICE 0000

E.O. 11652: N/A TAGS: BFOL,JA

SUBJECT: PRIVATE TRADE OPPORTUNITY. 1. 588/05/P0004. 2. 102574.

3. S. ECTON. 4. 588 JAPAN. 5. IA. 6A. REPLY TO --. 6B. MR. KENICHI

KONDO, PRESIDENT. 6C. KOYOU BOEKI K.K., 6-30, TOYOHIRA 4-JO

TOYOHIRA-KU, SAPPORO 060,JAPAN. 7. CABLE: KOYU SAPPORO TEL:

011-821-4343. 8. --.9. 104-11. 9A. DIRECT SALE AND EXCLUSIVE

DISTRIBUTORSHIP. 10. DESCRIPTION: 2421200-0100. RED CEDAR, HIGH

QUALITY WOOD AS ROUGH OR FLITCH, TO BE USED FOR INTERIOR

STRUCTURE OF HOUSES. VALUE: UNKNOWN. KBKK IS MEDIUM SIZED

IMPORTER AND AGENT WITH PAID IN CAPITAL OF 37 MILLION YEN AND

EMPLOYS 13. ESTABLISHED IN 1972 INTENDED FOR SUPPLYING

IMPORTED HIGH QUALITY WOOD TO ITS PARENT COMPANY, KOYU K. K.

WHICH IS A WHOLESALE COVERING ENTIRE HOKKAIDO SINCE 1952.

KBKK PRESENTLY IMPORTS EBONY AND ROSEWOOD FROM TIAWAN,

SINGAPORE, AND THAILAND AND A SMALL QUANTITY OF ANTIQUE AND

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FOLK ART PRODUCTS FROM NORTH KOREA AND CHINA. ANNUAL IMPORTS

AMOUNT TO ROUGHLY 50 MILLION YEN IN TOTAL. THE FIRM HAS BEEN HAND-

LING HIGH QUALITY WOOD IMPORTED FROM THE U.S. THROUGH TRADING FIRMS

BUT DESIRES TO IMPORT RED CEDAR OF THE SUPERIOR QUALITY DIRECTLY FROM

THE U.S., PREFERABLY FROM THE STATE OF WASHINGTON AND OTHER WEST

COAST AREAS THAT PRODUCE GOOD QUALITY RED CEDAR. KBKK IS WILLING TO

SEND REPRESENTATIVES TO THE U.S. THIS FALL FOR BUSINESS NEGOTIATIONS

TO DISCUSS GRADE AND QUANTITY OF U.S. SAW MILLS OR EXPORTERS CAN

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SUPPLY A FIXED QUANTITY. IT DESIRES TO PURCHASE 40 MILLION YEN

WORTH RED CEDAR ANNUALLY.

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Disposition Event:
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